



University of California
San Francisco

Funding Strategies Beyond the Salary Limit

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Finding additional sources of funding

- Advancing your research means using EVERY available resource to your advantage
- You should develop a long term research and professional development plan as if it were a business plan.
- You can't wait for things to happen

Evaluating sources of funding

- What government agencies support the area you propose to work in?
 - National Government (eg NIH in US)?
 - DOD/NASA/USDA
- What foundations support work in your area?
- Large databases can help you sift through the large array of federal agencies and private foundations
 - Many institutions have online access to PIVOT.
- What are the medical technology companies working in your area?
- Do you expect to create licensable IP/commercial translation?
- To what extent can you market your expertise to your institution and outside
 - Core services/analytics etc

PIVOT DATABASE



University of California, San Francisco

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Search Funding Results

Your Search: ((dental AND caries AND prevention))

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Top funding types

Prize or Award:	4
Research:	2
Meeting or Conference:	1
Travel:	1

Top sponsor types

Professional Society o...:	4
Private Foundation:	1
Other Nonprofit:	1
National Government, N...:	1

Top applicant types

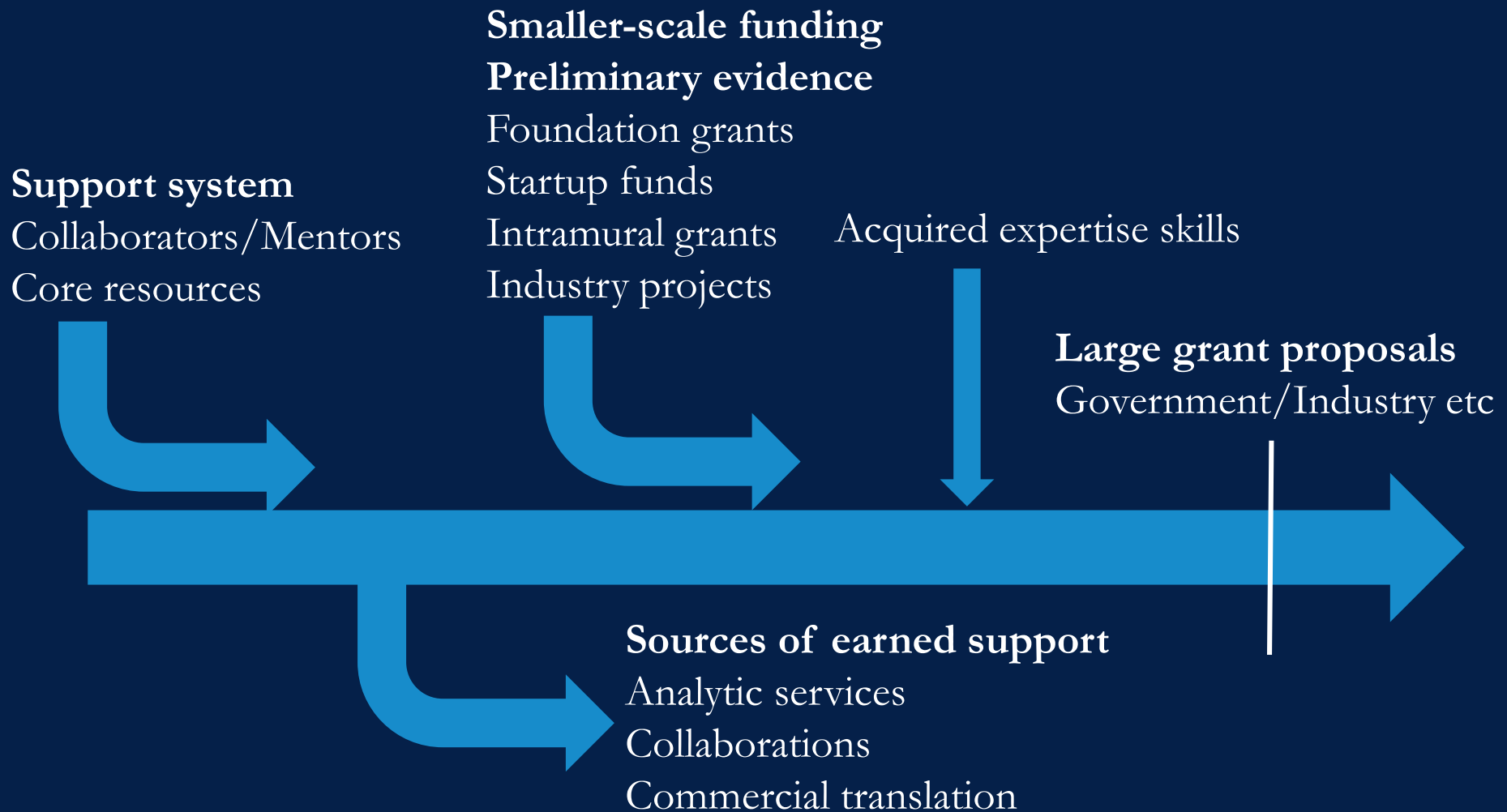
PhD or MD or Other Pro...:	4
New Faculty or New Inv...:	3
Nonprofit:	2
Graduate Student:	1
Small Business:	1

<input type="checkbox"/> 7 Results Sort ▾	Deadline	Amount
<input type="checkbox"/> E.W. Borrow Memorial Award International Association for Dental Research (IADR)	13 Oct 2017 Nomination Anticipated	\$3,500 USD
<input type="checkbox"/> IADR Colgate Research in Prevention Travel Award International Association for Dental Research (IADR)	19 Jan 2018 Abstract Submi... Anticipated	\$2,000 USD
<input type="checkbox"/> Gold Medal Award for Excellence in Dental Research American Dental Association (ADA) ADA Foundation (ADAF)	07 May 2017 Full Proposal Anticipated	\$25,000 USD
<input type="checkbox"/> Yngve Ericsson Prize in Preventive Odontology / Yngve Ericssons Pris Stiftelsen Patentmedelsfonden for Odontologisk Profylaxforskning / Patent Revenue Fund for Research in Preventive Odontology (Foundation)	15 Feb 2019 Nomination Anticipated	300,000 kr SEK
<input type="checkbox"/> IADR Distinguished Scientist Award International Association for Dental Research (IADR)	09 Sep 2017 Nomination Anticipated	\$3,500 USD

Developing your strategic plan

- Determine your goals
- Set your timelines
- Define the sub-projects and needed resources
 - Who will work on these projects
 - How much money will you need
- Identify the funders
 - Use database resources such as PIVOT
 - Enlist help of your university librarian
- Build your support networks
 - Mentors and collaborators
- Identify your learning opportunities
 - What skills/expertise do you want to develop?
- Identify ancillary sources of income
 - Commercial translation->SBIR/STTR
 - License fees
 - Cores and services

Strategic plan





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